## List of California Licensed Life Insurance Companies As of December 31, 2003

Company Name: Kaiser Permanente Ins Co

NAIC No.: 60053 NAIC Group No.: 601 Federal ID: 94-3203402

State of Domicile: CA Incoporated Date: 03/22/1994

Contact Person: Wang Tony

Address: One Kaiser Plaza, Suite 13L

Oakland, CA 94612

Phone: 510-271-2343

Total Assets	65,222,411	54,403,287
Total Liabilities	31,196,795	24,908,667
Total Capital & Surplus	34,025,616	29,494,620
Net Income	4,481,222	2,932,612
CA- Life Insurance Premiums	0	0
CA- Annuity Considerations	0	0
CA- Accident & Health Premiums	61,011,120	58,491,400
CA- Deposit Type Funds	0	0
CA- Other Considerations	0	0
CA- Total Premiums	61,011,120	58,491,400
Nationwide - Life Insurance Premiums	0	0
Nationwide - Annuity Considerations	0	0
Nationwide - Accident & Health Premiums	82,480,213	71,750,843
Nationwide - Deposit Type Funds	0	0
Nationwide - Other Considerations	0	0
Nationwide - Total Premiums	82,480,213	71,750,843

2003

2003

2002

Company Name: Kanawha Ins Co

NAIC No.: 65110 NAIC Group No.: 757 Federal ID: 57-0380426

State of Domicile: SC Incoporated Date: 05/22/1958

Contact Person: Paskoff Debbie

Address: P.O. Box 610

Lancaster, SC 29721-0610

Phone: 803-283-5300

Total Assets	492,579,642	494,523,995
Total Liabilities	425,772,044	427,291,616
Total Capital & Surplus	66,807,598	67,232,379
Net Income	-1,372,003	-2,960,412
CA- Life Insurance Premiums	15,538	20,655
CA- Annuity Considerations	0	0
CA- Accident & Health Premiums	2,698,786	2,031,076
CA- Deposit Type Funds	0	0
CA- Other Considerations	0	0
CA- Total Premiums	2,714,324	2,051,731
Nationwide - Life Insurance Premiums	16,249,724	16,775,176
Nationwide - Annuity Considerations	2,647,378	1,356,936
Nationwide - Accident & Health Premiums	92,643,131	82,079,731
Nationwide - Deposit Type Funds	109,540	0
Nationwide - Other Considerations	0	0
Nationwide - Total Premiums	111,649,773	100,211,843

2002

## List of California Licensed Life Insurance Companies As of December 31, 2003

Company Name: Kansas City Life Ins Co

NAIC No.: 65129 NAIC Group No.: 588 Federal ID: 44-0308260

State of Domicile: MO Incoporated Date: 05/01/1895

Contact Person: Laird David

Address: P.O. Box 219139

Kansas City, MO 64121-9139

Phone: 816-753-7000

Total Assets	3,161,171,706	2,649,262,635
Total Liabilities	2,935,147,524	2,407,329,841
Total Capital & Surplus	226,024,183	241,932,794
Net Income	83,512,219	14,778,710
CA- Life Insurance Premiums	11,872,765	11,856,699
CA- Annuity Considerations	1,996,622	311,703
CA- Accident & Health Premiums	233,042	248,165
CA- Deposit Type Funds	4,644,566	4,069,903
CA- Other Considerations	0	0
CA- Total Premiums	18,746,995	16,486,470
Nationwide - Life Insurance Premiums	113,223,345	111,601,347
Nationwide - Annuity Considerations	41,913,047	16,762,888
Nationwide - Accident & Health Premiums	48,577,755	53,909,499
Nationwide - Deposit Type Funds	178,223,150	126,849,775
Nationwide - Other Considerations	0	0
Nationwide - Total Premiums	381,937,297	309,123,509

2003

2003

2002

Company Name: Kemper Investors Life Ins Co

NAIC No.: 90557 NAIC Group No.: 212 Federal ID: 36-3050975

State of Domicile: IL Incoporated Date: 01/06/1947

Contact Person: Kindsvogel Matthew

Address: 3003 77th Avenue Southeast

Mercer Island, WA 98040-2837

**Phone:** 206-232-8400-7930

Total Assets	15,978,292,226	17,566,938,178
Total Liabilities	15,618,889,768	17,254,284,756
Total Capital & Surplus	359,402,458	312,653,422
Net Income	90,377,092	-84,870,795
CA- Life Insurance Premiums	26,744,015	17,959,635
CA- Annuity Considerations	61,330,780	145,543,328
CA- Accident & Health Premiums	10,794	11,444
CA- Deposit Type Funds	0	0
CA- Other Considerations	0	0
CA- Total Premiums	88,085,589	163,514,407
Nationwide - Life Insurance Premiums	297,531,803	883,628,612
Nationwide - Annuity Considerations	676,393,300	1,349,599,076
Nationwide - Accident & Health Premiums	13,266	14,210
Nationwide - Deposit Type Funds	0	0
Nationwide - Other Considerations	0	0
Nationwide - Total Premiums	973,938,369	2,233,241,898

2002

## List of California Licensed Life Insurance Companies As of December 31, 2003

Company Name: Keystone State Life Ins Co

**NAIC No.:** 90344 **NAIC Group No.:** 8 **Federal ID:** 23-2088467

Contact Person: Almaria Nestor

Address: 3075 SANDERS ROAD, SUITE H1A

Northbrook, IL 60062-7127

Phone: 847-402-6018

Total Assets	49,930,560	47,387,571
Total Liabilities	37,289,089	36,164,937
Total Capital & Surplus	12,641,471	11,222,634
Net Income	1,336,604	1,616,299
CA- Life Insurance Premiums	13,993	14,601
CA- Annuity Considerations	0	0
CA- Accident & Health Premiums	0	0
CA- Deposit Type Funds	0	0
CA- Other Considerations	0	0
CA- Total Premiums	13,993	14,601
Nationwide - Life Insurance Premiums	4,725,092	5,142,628
Nationwide - Annuity Considerations	6,065	5,904
Nationwide - Accident & Health Premiums	0	0
Nationwide - Deposit Type Funds	0	0
Nationwide - Other Considerations	0	0
Nationwide - Total Premiums	4,731,157	5,148,532

2003

2002